



**VIRGINIA AQUARIUM & MARINE SCIENCE CENTER
2009-10 ANNUAL REPORT**

IT IS THE VISION OF THE VIRGINIA AQUARIUM & MARINE SCIENCE CENTER TO PROVIDE EXCEPTIONAL AND INNOVATIVE EXHIBIT, PROGRAM AND SERVICE EXPERIENCES FOR OUR DIVERSE AUDIENCES.

IT IS THE MISSION OF THE VIRGINIA AQUARIUM & MARINE SCIENCE CENTER TO INSPIRE CONSERVATION OF THE MARINE ENVIRONMENT THROUGH EDUCATION, RESEARCH AND SUSTAINABLE PRACTICES.

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LETTER FROM THE PRESIDENT AND EXECUTIVE DIRECTOR

In a year that marked the turning point in the worst economic climate since the Great Depression, 2010 brought about a new focus on the Aquarium's core values. The completion of Restless Planet in November 2009 provided new impetus for people to visit and resulted in not only an additional million dollars in admissions revenue, but a 94% visitor satisfaction rate (up from 89% in 2006).

Of course, the completion of any major project prompts the question, "what's next?" So we formed The Next Big Thing task force, an enthusiastic group of trustees who will look at the trends in our industry and make recommendations for short-term future enhancements and renovations. Meantime, with an eye toward the decades to come, we worked with the City of Virginia Beach and other stakeholders to launch the Aquarium & Owls Creek Area Plan. The Plan is a vision of what is possible for the land and amenities surrounding the Aquarium from the Oceanfront to Oceana: green spaces, educational and economic development opportunities, recreation and research. We expect the consultants' recommendations in late 2011.

Meanwhile, the important work of education, marine conservation and research remains at the heart of our mission and continues with renewed vigor. We hope you'll join us as we embark on the next phase of growth, and as always, appreciate your support.



Lynn B. Clements, Executive Director
Virginia Aquarium & Marine Science Center Foundation



Dorcas Browning, President
Virginia Aquarium & Marine Science Center Foundation



CONSERVATION THROUGH EDUCATION

RESEARCH & CONSERVATION



RESTLESS PLANET - TOMISTOMA CROCODILE

CROC RESEARCH IN BORNEO

As part of its conservation commitment in having only one of seven pairs of endangered Tomistomas (Malaysian longsnout crocodile) in the U.S., the Aquarium Foundation sent Curator of Reptiles Chip Harshaw to Borneo this spring to assist local conservationists and scientists representing the palm oil industry in assessing the presence of Tomistoma in the Lake Mesangat region. Over several nights in this very remote area, Chip and team sighted 40 Tomistomas as well as three critically endangered Siamese crocodiles. It is hoped that the survey results will lead to the formation of an international conservation effort to help preserve the unique region and its resident species.

MARINE MAMMAL & SEA TURTLE STRANDING RESPONSE

In addition to responding to more than 286 strandings in and around Virginia, one of Virginia Aquarium's turtle experts was invited to the Gulf of Mexico to help with sea turtles that were affected by the BP spill. Working in conjunction with Aquarium of the Americas staff and veterinarians, Christina Trapani helped clean, feed and medicate hundreds of sea turtles at a Louisiana facility. She also went to Gulf World in Florida to perform many of the same tasks for turtles recovered in the eastern Gulf.

In fiscal 2010, Virginia Aquarium responded to 82 marine mammal strandings (including a rare Sowerby's beaked whale) in Virginia and 11 in North Carolina, as well as more than 200 sea turtle strandings. One seal and 15 sea turtles were rehabilitated and released.



GULF COAST OIL SPILL RECOVERY

EDUCATION PROGRAMS



WORKING TOGETHER

The Virginia Aquarium developed new partnerships with Old Dominion University and the College of William & Mary to provide internship opportunities in the education division. Five ODU students and two William & Mary students assisted with a variety of programs over the summer, including developing workshops for volunteers, engaging guests at Curiosity Carts, helping with summer camps, and providing interpretation on boat trips. These students are considering careers as formal classroom teachers, and this opportunity exposed them to the world of informal education as well as to diverse audiences. In return, the Aquarium benefited from having dedicated and enthusiastic interns that helped us engage our guests more effectively.

LEARNING EXPERIENCES

More than 443,000 adults and children participated in Aquarium education programs during fiscal 2010, including 32,000 at onsite and Ocean in Motion traveling truck events; 700 at Bay Lab on the shores of the Chesapeake Bay; 1,500 Boy and Girl Scouts; 62,000 on boat trips; and 3,300 Access Aquarium students from Title I schools.



OCEAN IN MOTION TRUCK

FUNDRAISING



COMMOTION IN THE OCEAN 2009

COMMOTION IN THE OCEAN 2009

Hosted by the Aquarium Connection, the Aquarium's young professional organization, Commotion in the Ocean drew more than 800 revelers and raised funds for an early childhood education exhibit.

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Photo Booth

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(continued)**

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COMMOTION IN THE OCEAN 2009



CLUBBIN' WITH THE LADIES 2009

CLUBBIN' WITH THE LADIES 2009

The inaugural Clubbin' with the Ladies Charity Golf Tournament was an enormous success. Aquarium Connection women organized the event, which was held at Owls Creek Golf Course. Proceeds benefited the Access Aquarium Fund.

Title

Kay Roland

Clubbin' Ace

Cheryl McLeskey

Beverage Cart

The New Hope Center for Reproductive Medicine

Buffet

Five 01 City Grill

Hole in One

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Wood Chicks BBQ
WRV

VIRGINIA AQUARIUM GOLF CLASSIC MAY 2010

A full field of golfers turned out on a beautiful May day supported by generous sponsors. Aquarium Connection organized the annual tournament at Heron's Point Golf Course. Proceeds went to the Aquarium's Stranding Response Program.

Sponsors

Title

First Potomac Realty & Trust

Presenting

Norfolk Marine

Beverage Carts

ABS Technology Architects
American Stripping

Chipping Game

ESI

Basketball Game

East Coast Appliance

Putting Greens

Fain Family Fund

19th Hole

Hoffman Beverage Company

Golf Cart

Portfolio Recovery Associates

Hole in One

Beach Ford
Golf Headquarters
Heron Ridge

Lunch

Sodexo

Dinner

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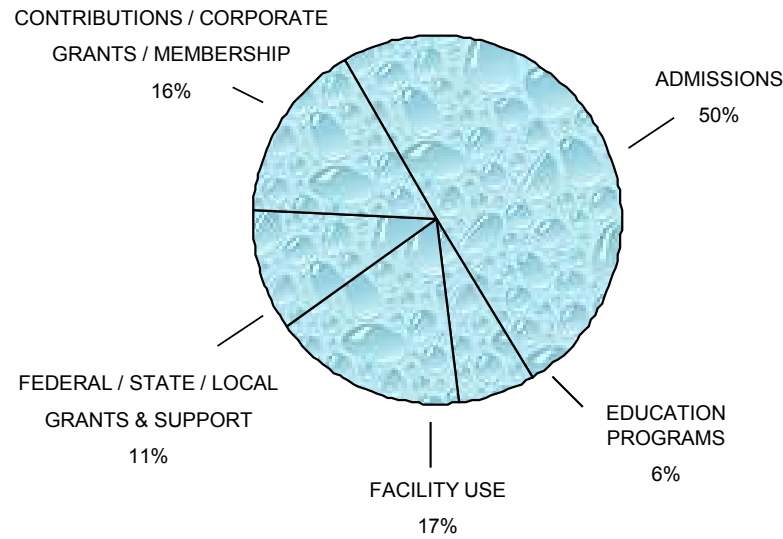
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GOLF CLASSIC 2010

FISCAL YEAR 2010
VIRGINIA AQUARIUM & MARINE SCIENCE CENTER
AND THE VIRGINIA AQUARIUM FOUNDATION
COMBINED FINANCIAL RESULTS



OPERATING REVENUE AND SUPPORT

ADMISSIONS	\$ 4,998,466
EDUCATION PROGRAMS	660,545
FACILITY USE	1,734,013
FED/STATE/LOCAL GRANTS & SUPPORT	1,070,625
CONTRIBUTIONS/CORP. GRANTS/MEMBERSHIP	1,584,592

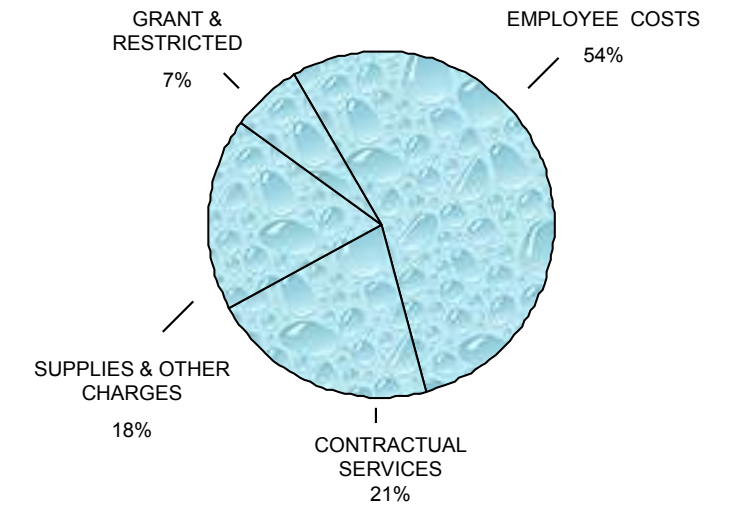
TOTAL OPERATING REVENUE AND SUPPORT \$10,048,241

OPERATING EXPENDITURES

EMPLOYEE COSTS	\$5,003,385
CONTRACTUAL SERVICES	1,928,842
SUPPLIES & OTHER CHARGES	1,675,896
GRANT & RESTRICTED	611,271

TOTAL EXPENDITURES \$9,219,394

NET OPERATING REVENUE AND SUPPORT \$ 828,847



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